CLAYTON STATE UNIVERSITY FOUNDATION, INC.

COMBINED FINANCIAL STATEMENTS

JUNE 30, 2020 AND 2019

With Independent Auditor's Report Thereon



INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Clayton State University Foundation, Inc.

We have audited the accompanying combined financial statements of Clayton State University Foundation, Inc. (a nonprofit organization), which comprise the combined statements of financial position as of June 30, 2020 and 2019, and the related combined statements of activities, and cash flows for the years then ended, and the related notes to the combined financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these combined financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of combined financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these combined financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the combined financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the combined financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the combined financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the combined financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the combined financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the combined financial statements referred to above present fairly, in all material respects, the financial position of Clayton State University Foundation, Inc. as of June 30, 2020 and 2019, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Morrow, Georgia October 9, 2020

CLAYTON STATE UNIVERSITY FOUNDATION, INC. COMBINED STATEMENTS OF FINANCIAL POSITION JUNE 30, 2020 AND 2019

ASSETS	2020	2019
ASSETS Cash Restricted cash for bond repayments Short term investments Investments held on behalf of related party Bateman student loan Pledges receivable Prepaid conference expenses Property and equipment, net Investment in direct financing lease Long-term investments	\$ 2,772,758 6,002,530 3,407,479 1,708,869 66,293 192,993 11,101 6,974,043 52,721,598 9,041,368	\$ 2,700,729 5,660,505 415,564 1,672,669 58,277 458,915 9,843 7,308,736 54,654,110 8,991,525
TOTAL ASSETS	\$ <u>82,899,032</u>	\$ <u>81,930,873</u>
LIABILITIES AND NET ASSE	TS	
Accounts payable Accrued expenses Accrued interest Due to related party Notes payable Bonds payable	\$ 38,904 1,346,638 1,708,869 3,682,299 62,134,120	\$ 124,876 9,333 1,433,662 1,672,669 3,918,019 63,784,921
NET ASSETS Without donor restrictions Undesignated Total net assets without donor restrictions	68,910,830 (164,401) (164,401)	70,943,480 <u>834,622</u> 834,622
With donor restrictions Restricted by purpose or time Restricted in perpetuity Total net assets with donor restrictions	8,634,512 5,518,091 14,152,603	6,069,434 4,083,337 10,152,771
TOTAL NET ASSETS	13,988,202	10,987,393
TOTAL LIABILITIES AND NET ASSETS	\$ <u>82,899,032</u>	\$ <u>81,930,873</u>

CLAYTON STATE UNIVERSITY FOUNDATION, INC. COMBINED STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JUNE 30, 2020

	Without Donor	With Donor	
	Restriction	Restriction	Total
Revenues, gains, and other support			
Contributions	\$ 25,706	\$ 5,206,063	\$ 5,231,769
Dividends and interest revenue	2,949,385	181,229	3,130,614
Rental revenue	967,286	₹.	967,286
In-kind revenue	111,643	=	111,643
Other revenue	42,751	(1 = 7 (1)	42,751
Net realized loss on investments	520	(17,561)	(17,561)
Net unrealized loss on investments	4.006.551	(45,470)	(45,470)
Revenues, gains, and other support	4,096,771	5,324,261	9,421,032
Net assets released from restriction	1,324,429	(1,324,429)	0.404.000
Total revenues, gains, and other support	5,421,200	3,999,832	9,421,032
Expenses			
Program services			
Interest expense	2,898,591	-	2,898,591
Scholarships	679,607		679,607
Depreciation	334,693	*	334,693
In-kind expenses	111,643	<u>u</u>	111,643
Grants and honorariums	108,398	=	108,398
Travel and meetings	62,858	말	62,858
Other	30,946	=	30,946
Eminent scholar	19,000	멸	19,000
Student honors and recognition	13,502	=	13,502
Insurance	13,483	₩.	13,483
Advancement	6,368		6,368
Total program services	4,279,089		4,279,089
Supporting services			
Supplies and services	758,853	<u> </u>	758,853
Professional services	208,039	=	208,039
Events	144,242	= = =	144,242
Total supporting services	1,111,134		1,111,134
Total expenses	5,390,223		5,390,223
Total change in net assets from operations	30,977	3,999,832	4,030,809
Loss on sale of assets	(1,030,000)	5,777,052	(1,030,000)
Total change in net assets	(999,023)	3,999,832	3,000,809
Net assets at beginning of year	834,622	10,152,771	10,987,393
Net assets at end of year	\$ (164,401)	\$ 14,152,603	\$13,988,202
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CLAYTON STATE UNIVERSITY FOUNDATION, INC. COMBINED STATEMENT OF ACTIVITIES FOR THE YEAR ENDED JUNE 30, 2019

	Without Donor Restriction	With Donor Restriction	Total
Revenues, gains, and other support			
Contributions	\$ 34,625	\$ 1,007,256	\$ 1,041,881
Dividends and interest revenue	3,056,010	181,289	3,237,299
Rental revenue	795,161	12	795,161
In-kind revenue	77,854	5 H	77,854
Other revenue	77,082	i se	77,082
Net realized gain on investments	:=:	585,203	585,203
Net unrealized loss on investments		(418,943)	(418,943)
Revenues, gains, and other support	4,040,732	1,354,805	5,395,537
Net assets released from restriction	1,551,283	(1,551,283)	
Total revenues, gains, and other support	_5,592,015	(196,478)	5,395,537
Expenses Program services			
Interest expense	2,892,893	2	2,892,893
Scholarships	825,061	-	825,061
Depreciation	334,693	E	334,693
In-kind expenses	77,854	-	77,854
Grants and honorariums	162,874	2	162,874
Travel and meetings	120,374	=	120,374
Other	45,657	2	45,657
Student honors and recognition	49,283		49,283
Insurance	12,967	2	12,967
Advancement	2,477		2,477
Total program services	4,524,133	<u>=</u>	4,524,133
Supporting services			
Supplies and services	869,223	=	869,223
Professional services	190,198	*	190,198
Events	122,043	ä	122,043
Total supporting services	1,181,464		1,181,464
Total expenses	5,705,597		5,705,597
Total change in net assets	(113,582)	(196,478)	(310,060)
Net assets at beginning of year	948,204	10,349,249	11,297,453
Net assets at end of year	\$ 834,622	\$ <u>10,152,771</u>	\$ <u>10,987,393</u>

CLAYTON STATE UNIVERSITY FOUNDATION, INC. COMBINED STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED JUNE 30, 2020 AND 2019

		2020		2019
CASH FLOWS FROM OPERATING ACTIVITIES				
Change in net assets	\$	3,000,809	\$	(310,060)
Adjustments to reconcile decrease in net assets				
to net cash provided by operating activities				
Unrealized loss on investments		45,470		418,943
Realized loss (gain) on sale of investments		17,561		(585,203)
Amortization of debt issuance costs and				(4.4.00.0)
bond premium/discount		(14,901)		(14,903)
In-kind donations		(111,643)		(77,854)
Non-cash expense related to in-kind donations		111,643		77,854
Depreciation		334,693		334,693
Changes in operating assets and liabilities				
Decrease in pledges receivable		265,922		367,552
(Increase) Decrease in Bateman student loan		(8,016)		8,033
(Increase) Decrease in prepaid expenses		(1,258)		383
Decrease in investment in direct financing lease		1,932,512		1,781,658
Decrease in accounts payable		(124,876)		(44,977)
Increase (Decrease) in accrued expenses		29,571		(7,234)
Decrease in accrued interest		(87,024)		(97,008)
NET CASH PROVIDED BY OPERATING ACTIVITIES		5,390,463		1,851,877
CASH FLOWS FROM INVESTING ACTIVITIES				
Proceeds from investments		159,410		144,395
Purchases of investments		(4,519,199)		(328,282)
Proceeds from sale of assets		225,000		(320,202)
Loss on sale of asset		1,030,000		_
NET CASH USED IN INVESTING ACTIVITIES	5	(3,104,789)		(183,887)
NET CHOIT COLD IN INVESTING NETTVITLES		(3,101,707)		(103,007)
CASH FLOWS FROM FINANCING ACTIVITIES				
Principal payments on bonds and note payable		(1,871,620)	-	(1,228,784)
NET CASH USED IN FINANCING ACTIVITIES		(1,871,620)		(1,228,784)
NET CASH OSED IN FINANCING ACTIVITIES	_	(1,071,020)	-	(1,220,704)
NET CHANGE IN CASH		414,054		439,206
CASH BEGINNING OF YEARS	-	8,361,234		7,922,028
CASH AT END OF YEARS	\$_	8,775,288	\$_	8,361,234
SUPPLEMENTARY DISCLOSURE:				
Cash paid for interest	\$_	3,000,517	\$_	3,004,803

1. ORGANIZATION

Clayton State University Foundation, Inc. (the "Foundation") was incorporated under the laws of the State of Georgia on September 24, 1974, for the purpose of providing scholarships and other assistance for the advancement of students, staff and Clayton State University.

The Foundation is a non-profit organization exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code. Resources for the Foundation's activities are primarily provided by contributions and investment income.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

A summary of the significant accounting policies consistently applied in the preparation of the accompanying combined financial statements follows.

Basis of accounting

The accompanying combined financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America ("GAAP").

The Foundation classifies its net assets and revenues and expenses, gains and losses based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the Foundation and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions – Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objective of the organization. These net assets may be used at the discretion of the Foundation's management and the board of directors.

Net Assets With Donor Restrictions – Net assets subject to stipulations imposed by donors, and grantors. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Generally, the donors of these assets permit the Foundation to use all of the revenue earned on the related investments for general or specific purposes. Donor-imposed restrictions are released when restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

Revenues are reported as increases in net assets without donor restrictions unless the use of the related assets is limited by donor-imposed restrictions. Expenses are reported as decreases in net assets without donor restrictions. When a restriction expires, net assets are

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

Basis of accounting (continued)

reclassified from net assets with donor restrictions to net assets without donor restrictions in the statements of activities.

Contributions that are restricted by the donor are reported as increases in net assets without donor restrictions if the restrictions expire in the fiscal year in which the contributions are reported.

Principles of combination

The accompanying combined financial statements include the accounts of the Clayton State University Foundation, Inc., CSU Foundation Real Estate I, LLC ("CSUFRE1"), CSU Foundation Real Estate II, LLC ("CSUFRE2"), and CSU Foundation Real Estate III, LLC ("CSUFRE3"). CSUFRE1 constructed a student housing and a student activity center at Clayton State University. CSUFRE2 purchased student housing for use by Clayton State University. CSUFRE3 is financing repairs to student housing in CSUFRE2. All significant intercompany transactions and balances have been eliminated.

Cash and cash equivalents

For purposes of the statements of cash flows, the Foundation considers all unrestricted highly liquid investments with an initial maturity of three month or less to be cash equivalents. For the years ended June 30, 2020 and 2019, the Foundation had no cash equivalents.

Use of estimates

Management of the Foundation makes estimates and assumptions related to the reporting of assets and liabilities and the disclosure of contingent assets and liabilities to prepare the financial statements in conformity with GAAP. Actual results could differ from these estimates.

New accounting pronouncement

In June 2018, the FASB issued ASU 2018-08, Nonprofit Entities (Topic 958): Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made. This ASU clarifies the guidance for evaluating whether a transaction is reciprocal (i.e., an exchange transaction) or nonreciprocal (i.e., a contribution) and for distinguishing between conditional and unconditional contributions. The ASU also clarifies the guidance used by entities other than nonprofits to identify and account for contributions made. The ASU has different effective dates for resource recipients and resource providers. Where the Foundation is a resource recipient, the ASU is applicable to contributions received for annual periods beginning after December 15, 2018. The Foundation is currently evaluating the impact of the adoption of this guidance on its financial statements. The Foundation adopted the ASU for the year ended June 30, 2020. The adoption did not have a material impact on the financial statements.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

Income taxes

The Foundation is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code (the "IRC") whereby only unrelated business income, as defined by Section 512(a)(1) of the IRC is subject to federal income tax. The Foundation is also a nonprivate foundation under 509(a)(1) of the IRC. The Foundation had no income from unrelated activities and has no income taxes due as of June 30, 2020.

The Foundation's application of ASC 740 regarding uncertain tax positions had no effect on its financial position as management believes the Foundation has no material unrecognized income tax benefits, including any potential risk of loss of its not-for-profit tax status. The Foundation would account for any potential interest or penalties related to possible future liabilities for unrecognized income tax benefits as income tax expense. The Foundation is no longer subject to examination by federal, state or local tax authorities for periods before 2017.

Functional allocation of expenses

The financial statements report certain categories of expenses that are attributable to one or more program or supporting functions of the Foundation. Those expenses including office expenses, professional fees, professional development, postage, printing, insurance and depreciation, which are allocated on the basis of estimates of time and effort.

Reclassifications

Certain reclassifications have been made to the prior year's financial statements to conform them to the current year's presentation.

Subsequent events

Subsequent events have been evaluated through October 9, 2020, which is the date the financial statements were available to be issued.

3. PLEDGES RECEIVABLE

Unconditional promises to give at June 30, 2020 and 2019 are as follows:

Expected to be collected in:	2020	2019
Less than one year	\$ 142,127	\$ 317,068
More than one year	50,866	141,847
Total	\$ <u>192,993</u>	\$ <u>458,915</u>

Management believes that all receivables are collectible, therefore an allowance has not been calculated. At June 30, 2020 and 2019 the discount on the long-term pledges receivable was \$2,009 and \$6,486, respectively.

4. PROPERTY AND EQUIPMENT

Property and Equipment at June 30, 2020 and 2019 consisted of the following:

	2020	2019
Improvements	\$ 8,266,173	\$ 8,266,173
Accumulated depreciation	(1,292,130)	(957,437)
Property and equipment, net	\$ 6,974,043	\$ 7,308,736

5. INVESTMENTS

Investments at June 30, 2020 are recorded at fair value and are comprised of the following:

	Cost	Fair Value
Short-term investments:	# 2 200 20T	Φ 2 407 470
Board of Regents pooled investment funds	\$ 3,289,207	\$ 3,407,479
Long-term investments:		
Board of Regents pooled investment funds	7,945,339	8,716,868
Long-term investments:		
Real estate	324,500	324,500
	\$ <u>11,559,046</u>	\$ <u>12,448,847</u>

Investments at June 30, 2019 are recorded at fair value and are comprised of the following:

	Cost	Fair Value
Short-term investments: Board of Regents pooled investment funds	\$ 263,150	\$ 415,564
Long-term investments: Board of Regents pooled investment funds	6,591,000	7,412,025
Long-term investments: Real estate	1,579,500 \$_8,433,650	1,579,500 \$_9,407,089

Investment fees for the years ended June 30, 2020 and 2019 totaled \$11,258 and \$10,589, respectively, and are netted with the unrealized gains in the accompanying Combined Statements of Activities.

6. FAIR VALUE MEASUREMENTS

The Foundation has adopted the provisions of Accounting Standards Codifications 820 ("ASC 820"), Fair Value Measurements, for financial assets and liabilities. Under ASC 820, fair value is based on the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. In order to increase consistency and comparability in fair value measurements, ASC 820 establishes a fair value hierarchy that prioritizes observable and unobservable inputs used to

6. FAIR VALUE MEASUREMENTS - Continued

measure fair value into three broad levels. These levels, in order of highest priority to lowest priority, are described as follows:

Level 1: Quoted prices in active markets for identical assets or liabilities.

Level 2: Unobservable prices that are based on inputs not quoted on active markets, but corroborated by market data.

Level 3: Inputs are unobservable inputs for the asset that are supported by little or no market activity and that are significant to the fair value of the underlying asset.

The following table summarized the Foundation's financial instruments measured at fair value on a recurring basis in accordance with ASC 820 as of June 30, 2020:

	Total	Level 1	Level 2	Level 3
Board of Regents Pooled				
Investment Funds				
Diversified fund	\$ 7,850,747	\$ 7,850,747	\$	\$
Balanced income	866,121	866,121	(#)	58
Short term	3,407,479	3,407,479	### E	(T)
Commercial real estate	324,500		324,500	500
	\$ <u>12,448,847</u>	\$ <u>12,124,347</u>	\$324,500	\$ <u> </u>

A portion of the commercial real estate's value is based on the appraisal that was conducted as of June 30, 2012. The balance consists of real estate donated to the Foundation as of June 30, 2020.

The following table summarized the Foundation's financial instruments measured at fair value on a recurring basis in accordance with ASC 820 as of June 30, 2019:

	Total	Level 1	Level 2	Level 3
Board of Regents Pooled				
Investment Funds				
Diversified fund	\$ 6,575,934	\$ 6,575,934	\$ -	\$ -
Balanced income	836,091	836,091	æ.€	190
Short term	415,564	415,564	#3	-
Commercial real estate	1,579,500	<u>-</u>	1,579,500	
	\$ <u>9,407,089</u>	\$ <u>7,827,589</u>	\$ <u>1,579,500</u>	\$

The commercial real estate's value is based on appraisals of the donated property..

7. NET ASSETS

Net assets with donor restrictions were available for the following purposes at June 30, 2020 and 2019:

and 2017.	2020	2019
Subject to expenditures for specific purpose: Scholarships Various other Salary supplements	\$ 5,613,513 2,520,999 500,000	\$ 3,403,330 2,166,104 500,000
Salary Supplements	8,634,512	6,069,434
Subject to restriction in perpetuity: Corpus	5,518,091	_4,083,338
Total net assets with donor restrictions	\$ <u>14,152,603</u>	\$ <u>10,152,771</u>

Net assets subject to restriction in perpetuity include \$530,238 for the Charles S Conklin II trust for the years ended June 30, 2020 and 2019.

Net assets with donor restrictions released from restrictions were as follows for the years ended June 30, 2020 and 2019:

	2020	2019
Various other Scholarships	\$ 1,054,775 <u>269,654</u>	\$ 1,234,574 316,709
Total released from restrictions	\$ <u>1,324,429</u>	\$ <u>1,551,283</u>

8. RELATED PARTY TRANSACTIONS

Clayton State University provides free of charge the personnel to administer the Foundation and the facility to house the Foundation's records. The value of these contributed services and goods are not readily determinable and therefore have not been recorded in the financial statements.

During the current year, Clayton State University entrusted the Foundation with investments for the University's benefit. These investments are not property of the Foundation, but are only being managed by the Foundation. The balance of these investments as of June 30, 2020 is \$1,708,869.

9. BONDS PAYABLE

Series 2017 Refunding Revenue Bonds

During the year ended June 30, 2018, the Foundation refunded the Series 2007 Revenue Bonds with the issue of the Series 2017 Refunding Revenue Bonds.

On January 1, 2018, the Foundation through its subsidiary CSUFRE1 issued Series 2017 refunding revenue bonds in the face value amount of \$36,735,000. The proceeds of the Series 2017 Bonds were applied to (a) refund all or a portion of the outstanding Development Authority of Clayton County Student Housing and Activity Center Revenue Bonds, Series 2007; and (b) pay certain costs of issuing the Series 2017 Bonds.

CSUFRE1 has entered into ground leases for the student activities center and the student housing with Clayton State University ("CSU"). CSUFRE1 shall cause CSU to pay Rents under the Rental Agreement as follows: CSU shall pay the amount needed for Debt Service (less any amounts available in the Capitalized Interest Account, the Bond Fund or the Debt Service Reserve Fund to pay Debt Service) directly to the Trustee for deposit in the Bond Fund. CSUFRE1 shall cause CSU to pay the amount needed for the Replacement Requirement directly to the Trustee for deposit in the Replacement Fund. CSUFRE1 shall cause CSU to pay the remainder of the Rents to CSUFRE1, and CSUFRE1 shall use such moneys to pay (i) the fees and expenses of the Foundation, (ii) the Board of Regents' fee, (iii) the Trustee's fee, (iv) fees of the Rating Agencies and (v) any other amounts owed by CSUFRE1 with respect to the Project.

Annual maturities for the bonds are set forth below:

	Future Debt Service Required	
Year ending		
June 30	Principal	Interest
2021	\$ 1,100,000	\$ 1,440,894
2022	1,205,000	1,396,894
2023	1,315,000	1,348,694
2024	1,365,000	1,296,094
2025	1,320,000	1,227,844
thereafter	28,995,001	9,167,519
	35,300,001	15,877,919
Bond premium	2,762,296	•
Issuance costs	(1,756,131)	
Total	\$_36,306,166	\$ <u>15,877,919</u>

Interest is payable semi-annually on January 1st and July 1st of each year. The bonds have interest rates that vary with their principal maturity. All bonds are callable by *CSUFRE1* without penalty prior to their scheduled maturity date under certain conditions. Management believes that it has complied with all bond covenants as of June 30, 2020 and 2019.

9. BONDS PAYABLE - Continued

Series 2011 Revenue Bonds

On June 29, 2011, the Foundation through its subsidiary CSUFRE2 issued Series 2011 revenue bonds in the face value amount of \$28,925,000. The proceeds of the Series 2011 Bonds will be applied to (a) finance or reimburse in whole or in part the cost of the acquisition, improvement and installation of certain land, buildings, structures, equipment and related real and personal property to be used as student housing facilities known as "Clayton Station Apartments" containing 221 units with approximately 854 beds and related site amenities, including surface parking (the "Acquired Project"), located adjacent to the campus of Clayton State University ("CSU"), a unit of the University System of Georgia; (b) fund capitalized interest on the Series 2011 Bonds; (c) fund a debt service reserve fund; and (d) pay costs of issuance of the Series 2011 Bonds.

CSUFRE2 has entered into a ground lease for the student housing with the Board of Regents of the University System of Georgia ("Board of Regents"). CSUFRE2 shall cause the Board of Regents to pay Rents under the Rental Agreement. CSUFRE2 shall use the Rents as follows: (1) CSUFRE2 shall pay the amount needed for the semiannual Debt Service Requirement in accordance with the rent schedule directly to the Trustee for deposit in the Bond Fund and (2) CSUFRE2 shall pay the amount needed for the semiannual Replacement Requirement in accordance with the rent schedule directly to the Trustee for deposit in the Replacement Fund. The CSUFRE2 shall use the remainder of the Rents to pay (i) the fees of the Foundation, (ii) the Board of Regents' fee, (iii) the Trustee's fee, (iv) fees of the Rating Agencies and (v) any other amounts owed by CSUFRE2 with respect to the Project.

Annual maturities for the bonds are set forth below:

	Future Debt Service Required	
Year ending		
June 30	Principal	Interest
2021	\$ 690,000	\$ 1,252,381
2022	715,000	1,228,469
2023	740,000	1,203,444
2024	765,000	1,175,694
2025	795,000	1,145,094
thereafter	22,785,000	12,174,130
	26,490,000	18,179,212
Bond discount	(298,836)	•
Issuance costs	(363,210)	
Total	\$ <u>25,827,954</u>	\$_18,179,212

Interest is payable semi-annually on December 20th and June 20th of each year. The bonds have interest rates that vary with their principal maturity. All bonds are callable by the CSUFRE2 without penalty prior to their scheduled maturity date under certain conditions. Management believes that it has complied with all bond covenants as of June 30, 2020 and 2019.

10. NOTES PAYABLE

In April, 2016, CSUFRE3 entered into a note payable with SunTrust Bank in the amount of \$4,500,000 for repairs to student housing in CSUFRE2. The interest rate on the loan is at a fixed rate of 5.63%. Quarterly payments will be made through March 31, 2026, at which time a balloon payment of the outstanding balance will be due.

Aggregate maturities of notes payable are as follows:

	1 0	
June 30,	Principal Principal	Interest
2021	\$ 261,407	\$ 205,432
2022	276,438	190,401
2023	292,333	174,506
2024	308,710	158,129
2025	326,893	139,946
Thereafter	2,279,196	92,771
	3,744,977	961,185
Issuance costs	(62,678)	
Total	\$ 3,682,299	\$ <u>961,185</u>

11. LEASING ARRANGEMENTS

Series 2017 Student Housing

In connection with the Series 2007 Bonds, the Foundation entered into a leasing arrangement, which was amended with the issuance of the Series 2017 Refunding Revenue Bonds.

Ground Lease

The Foundation leases land on the CSU campus from the Board of Regents on which to construct new Student Housing under a lease dated August 15, 2007 for a nominal amount. The ground lease is for a construction term commencing upon execution of the lease and continuing until the first day of the month after issuance of a certificate of occupancy, followed by a primary term for a period of 30 years. The certificate of occupancy was issued in August 2008 and the primary term commenced on September 1, 2008. Use of the land and building reverts back to the Board of Regents at the end of the lease term.

11. LEASING ARRANGEMENTS - Continued

Facility Rental

The organization entered into a Rental Agreement with the Board of Regents on August 15, 2007, pursuant to which the Board of Regents agreed to lease the Student Housing from the Foundation. The initial term of the Rental Agreement commenced on the first day of the first month after the issuance of the certificate of occupancy and ended on June 30, 2009. The Board of Regents has the option to renew the Rental Agreement following the initial term on a year-to-year basis for thirty (30) consecutive years. In the event of such annual renewals; the Board of Regents will pay a fixed annual rent. The certificate of Occupancy was issued in August 2008 and the initial terms commenced on September 1, 2008. At June 30, 2020, the Board of Regents has exercised its renewal option for the period from July 1, 2020 through June 30, 2021.

The lease is included in the Foundation's balance sheet as an Investment in Direct Financing Lease based on the costs to construct the building. The balance of the minimum lease payments and the unearned income decrease by the straight-line method over the life of the lease. The components of the net investment in the direct financing lease as of June 30 are as follows:

Minimum lease payment receivable	\$ 28,079,719
Less unearned income	(10,637,971)
Net investment in direct financing lease	\$ <u>17,441,748</u>

Series 2017 Student Activities Center

In connection with the Series 2007 Bonds, the Foundation entered into a leasing arrangement, which was amended with the issuance of the Series 2017 Refunding Revenue Bonds.

Ground Lease

The Foundation leases land on the CSU campus from the Board of Regents on which to construct new Student Activities Center under a lease dated August 15, 2007 for a nominal amount. The ground lease is for a construction term commencing upon execution of the lease and continuing until the first day of the month after issuance of a certificate of occupancy, followed by a primary term for a period of 30 years. The certificate of occupancy was issued in August 2008 and the primary term commenced on September 1, 2008. Use of the land and building reverts back to the Board of Regents at the end of the lease term.

11. LEASING ARRANGEMENTS - Continued

Facility Rental

The Foundation entered into a Rental Agreement with the Board of Regents on August 15, 2007, pursuant to which the Board of Regents agreed to lease the Student Activities Center from the Foundation. The initial term of the Rental Agreement commenced on the first day of the first month after the issuance of the certificate of occupancy and ended on June 30, 2009. The Board of Regents has the option to renew the Rental Agreement following the initial term on a year-to-year basis for thirty (30) consecutive years. In the event of such annual renewals; the Board of Regents will pay a fixed annual rent. The certificate of Occupancy was issued in August 2008 and the initial terms commenced on September 1, 2008. At June 30, 2020, the Board of Regents has exercised its renewal option for the period from July 1, 2020 through June 30, 2021.

The lease is included in the Foundation's balance sheet as an Investment in Direct Financing Lease based on the costs to construct the building. The balance of the minimum lease payments and the unearned income decrease by the straight-line method over the life of the lease. The components of the net investment in the direct financing lease as of June 30 are as follows:

Minimum lease payment receivable	\$ 27,442,023
Less unearned income	(13,117,676)
Net investment in direct financing lease	\$ <u>14,324,347</u>

Series 2011 Student Housing

In connection with the Series 2011 Bonds, the Foundation entered into the following leasing arrangements:

Ground Lease

The Foundation leases land on the CSU campus from the Board of Regents on which to operate and maintain student housing facilities containing approximately 854 beds and site amenities under a lease dated June 29, 2011 for a nominal amount. The ground lease is for a term commencing on June 29, 2011 and will end on June 30, 2042, a primary term for a period of 31 years. Use of the land and building reverts back to the Board of Regents at the end of the lease term.

11. LEASING ARRANGEMENTS – Continued

Facility Rental

The Foundation entered into a Rental Agreement with the Board of Regents on June 29, 2011 pursuant to which the Board of Regents agreed to lease student housing facilities containing approximately 854 beds and site amenities from the Foundation. The initial term of the Rental Agreement commenced at 12:00 o'clock A.M., on June 29, 2011 and ended on June 30, 2011. The Board of Regents has the option to renew the Rental Agreement following the initial term on a year-to-year basis for thirty one (31) consecutive years. In the event of such annual renewals; the Board of Regents will pay a fixed annual rent. At June 30, 2020, the Board of Regents has exercised its renewal option for the period from July 1, 2020 through June 30, 2021.

The lease is included in the Foundation's balance sheet as an Investment in Direct Financing Lease based on the costs to purchase the building. The balance of the minimum lease payments and the unearned income decrease by the straight-line method over the life of the lease. The components of the net investment in the direct financing lease as of June 30 are as follows:

Minimum lease payment receivable	\$ 48,197,576
Less unearned income	(30,589,626)
Net investment in direct financing lease	\$ <u>17,607,950</u>

Improvements are depreciated over the remaining life of the agreement as they are completed.

Note Payable Student Housing Renovations

In connection with the note payable, the Foundation entered into the following leasing arrangements:

Ground Lease

The Foundation leases from the Board of Regents the project for Premises Improvements for the buildings Arbor Hall and Woodlands Hall. The ground lease is for a term commencing on April 8, 2016 and will end on June 30, 2026, a primary term for a period of 10 years. All title to the project reverts back to the Board of Regents at the end of the lease term.

Facility Rental

The Foundation entered into a Rental Agreement with the Board of Regents on April 8, 2016 pursuant to which the Board of Regents agreed to lease the Premises Improvements project from the Foundation. The initial term of the Rental Agreement commenced at 12:00 o'clock A.M., on May 1, 2016 and ended at 11:59 o'clock P.M. on June 30, 2016. The Board of Regents has the option to renew the Rental Agreement following the initial term on a year-to-year basis for fifteen (15) consecutive years. In the event of such annual renewals; the Board of Regents will pay a fixed annual rent. At June 30, 2020, the Board of Regents has exercised its renewal option for the period from July 1, 2020 through June 30, 2021.

11. LEASING ARRANGEMENTS - Continued

The lease is included in the Foundation's balance sheet as an Investment in Direct Financing Lease based on the costs to purchase the building. The balance of the minimum lease payments and the unearned income decrease by the straight-line method over the life of the lease. The components of the net investment in the direct financing lease as of June 30 are as follows:

Minimum lease payment receivable	\$	5,180,101
Less unearned income	_	(1,832,548)
Net investment in direct financing lease	\$_	3,347,553

12. ENDOWMENT FUNDS

The Foundation has several endowment funds that have been setup with donor-imposed restriction and all are considered restricted in perpetuity. These funds are invested into various asset classes to achieve the objectives of the funds. The funds are invested into the following asset types:

- A. The portfolio's equity allocation shall typically range between 40%-75%, with a target of 65%, and have the following characteristics:
 - 1. Broadly diversified among large, mid and small cap domestic, international, emerging market, and REIT equities.
 - 2. Exposure to both growth and value equity styles.
- B. The portfolio's fixed income allocation shall typically range between 10%-40%, with a target of 20%, and have the following characteristics:
 - 1. Allowable investments include investment grade domestic, high yield, dollar and non-dollar denominated global debt instruments;
 - 2. The portfolio will be well diversified as to issuer and maturity:
 - 3. No more than 10% of the portfolio will be held explicitly in non-investment grade bonds rated BB or lower;
 - 4. Maturities should generally be intermediate to longer term but may periodically emphasize shorter or longer maturities depending on yield curve differentials:

12. ENDOWMENT FUNDS – Continued

- 5. The maximum duration of any individual issue shall not exceed thirty years at the time of purchase;
- 6. The average duration of the portfolio shall not exceed ten years.
- C. The portfolio's alternative allocation shall typically range between 0%-35%, with a target of 15%. The following alternative asset classes are permitted investments:
 - 1. Hedge Funds the Foundation's investment approach to this asset class is to use multi-strategy, multi-manager fund of hedge funds, which will provide the best access to a highly diversified pool of hedge fund strategies and managers.
 - 2. Commodities the return characteristics of this asset class are largely uncorrelated with stock and bond returns. Therefore, adding broad commodity exposure can improve diversification, lower the portfolio's risk profile and potentially boost return. Achieving this diversification has been made easier with the development of registered mutual funds that passively track a broad range of commodities. No more than 25% of this allocation will come from any one commodity category.
- D. Reserves for contingencies and stock and bond purchases are expected to comprise the balance of the fund:
 - 1. Cash reserves should be invested at all times in appropriate overnight investment vehicles;
 - 2. Overnight investments shall be limited to high quality institutional money market mutual funds rated A1, P1, or other high quality short term debt instruments rated at least AA+.

The following is a reconciliation of the endowment funds for years ended June 30, 2020 and 2019:

Balance as of June 30, 2018	\$	3,880,642
2019 Contributions	-	202,695
Balance as of June 30, 2019		4,083,337
2020 Contributions	_	1,434,754
Balance as of June 30, 2020	\$	5,518,091

13. AVAILABILITY AND LIQUIDITY

The following represents the Foundation's financial assets at June 30, 2020 and 2019, reduced by amounts not available for expenditure within one year. Financial assets are considered unavailable when illiquid or not convertible to cash within one year, perpetual endowments and accumulated earnings net of appropriations within one year or because the governing board has set aside the funds for specific contingency reserves and projects or a long-term investment as board designated endowments.

	2020
Financial assets: Cash Restricted cash Short term investments Pledges receivable	\$ 2,772,758 6,002,530 3,407,479 192,993
Financial assets, at year-end	12,375,760
Less amounts unavailable to be used within one year: Restricted cash Net assets with time restrictions	(6,002,530) (50,866)
Amounts unavailable to be used within one year	(6,053,396)
Financial assets available to meet general expenditures over the next year	\$ <u>6,322.364</u>

14. SIGNIFICANT TRANSACTIONS

Approximately 42% of revenue for the year ended June 30, 2020 was from 2 donors.

15. CONCENTRATION OF CREDIT RISK

At certain times throughout the year, the Foundation had cash balances in certain accounts in excess of federally insured limits. Management does not believe this situation creates any undue risk to the Foundation.



INDEPENDENT AUDITOR'S REPORT ON SUPPLEMENTARY INFORMATION

To the Board of Directors Clayton State University Foundation, Inc.

Our report on our audit of the combined financial statements of Clayton State University Foundation, Inc. for the years ended June 30, 2020 and 2019 appears on page 1. We conducted our audit in accordance with auditing standards generally accepted in the United States of America for the purpose of forming an opinion on the combined financial statements taken as a whole. The Combining Schedules of Financial Position and the Combining Schedules of Activities are presented for the purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the combining financial statements. The information has been subjected to the auditing procedures applied in the audit of the combined financial statements and, in our opinion, is fairly stated in all material respects in relation to the combined financial statements as a whole.

Morrow, Georgia October 9, 2020

For Myllic

Clayton State University Foundation, Inc. Combining Schedule of Financial Position June 30, 2020

				Real		Real		Real		
	Foundation		Estate I			Estate II		Estate III		Total
ASSETS										
Cash and cash equivalents	\$	2,133,872	\$	243,293	\$	345,615	\$	49,978	\$	2,772,758
Restricted cash		#:		3,085,071		2,917,459		7		6,002,530
Short-term investments		3,407,479		-		(+)				3,407,479
Investments held on behalf of related party		1,708,869		-		3 - 2		æ		1,708,869
Bateman student loan		66,293		24		146		36		66,293
Pledges receivable		192,993		*		- 2		34		192,993
Prepaid expenses		2,502		=1		181		8,599		11,101
Property and equipment, net		8		-		6,974,043		1211		6,974,043
Investment in direct financing lease		=		31,766,095		17,607,950		3,347,553		52,721,598
Long-term investments	_	9,041,368		170		•		120		9.041,368
TOTAL ASSETS	\$	16,553,376	\$	35,094,459	\$	27,845,067	\$	3,406,130	\$	82,899,032
LIABILITIES AND NET ASSETS										
LIABILITIES										
Accounts payable	\$	9	\$	-	\$	22	\$	¥	\$	#
Accrued expenses		38,904		-		22		-		38,904
Accrued interest		an an		720,447		626,191		-		1,346,638
Due to related party		1,708,869				<u> </u>		121		1,708,869
Notes payable		:17		:=:		9		3,682,299		3,682,299
Bonds payable	_			36,306,166		25,827,954				62,134,120
TOTAL LIABILITIES		1,747,773		37,026,613		26,454,145		3,682,299		68,910,830
NET ASSETS (DEFICIT)										
Without donor restrictions										
Undesignated		653,000		(1,932,154)		1,390,922		(276,169)		(164,401)
Total net assets without donor restrictions		653,000		(1,932,154)		1,390,922		(276,169)		(164,401)
With donor restrictions										
Restricted by purpose or time		8,634,512		•		2		-		8,634,512
Restricted in perpetuity		5,518,091		-		8		16 <u>6</u> 2		5,518,091
Total net assets with donor restrictions		14,152,603		7.2		ē		<u> </u>		14,152,603
TOTAL NET ASSETS (DEFICIT)	_	14,805,603		(1,932,154)	1	1,390,922		(276,169)		13,988,202
TOTAL LIABILITIES AND										
NET ASSETS (DEFICIT)	\$	16,553,376	\$	35,094,459	\$	27,845,067	\$	3,406,130	\$	82,899,032

Clayton State University Foundation, Inc. Combining Schedule of Financial Position June 30, 2019

	I	Coundation		Real Estate I		Real Estate II		Real Estate III		Total
ASSETS		oundation		Ditate 1		Estate 11		Estato III		7.014
Cash and cash equivalents	\$	2,007,091	\$	211,512	\$	330,407	\$	151,719	\$	2,700,729
Restricted cash	Ψ	2,007,071	Ψ	2,973,870	Ψ	2,686,635	*	:=	-	5,660,505
Short-term investments		415,564		2,773,070		_,000,000		36		415,564
Investments held on behalf of related party		1,672,669		-				See .		1,672,669
Bateman student loan		58,277		-		22		:=		58,277
Pledges receivable		458,915		12.1				14		458,915
Prepaid expenses		2,502		£.		. 2		7,341		9,843
Property and equipment, net		2,502				7,308,736		12/		7,308,736
Investment in direct financing lease		-		32,702,258		18,292,930		3,658,922		54,654,110
Long-term investments		8,991,525		52,702,250		10,2,2,50		E)		8,991,525
Long-term investments	_	0,771,323	_		_					
TOTAL ASSETS	\$	13,606,543	\$	35,887,640	\$	28,618,708	\$	3,817,982	\$	81,930,873
LIABILITIES AND NET ASSETS										
LIABILITIES										
Accounts payable	\$	65,034	\$		\$	7	\$	59,842	\$	124,876
Accrued expenses		9,333		\ +				(2)		9,333
Accrued interest		=		740,447		636,347		56,868		1,433,662
Due to related party		1,672,669		**		E		-		1,672,669
Notes payable		=		·		n.		3,918,019		3,918,019
Bonds payable	_			37,362,061		26,422,860		1.5	_	63,784,921
TOTAL LIABILITIES		1,747,036		38,102,508		27,059,207		4,034,729		70,943,480
NET ASSETS (DEFICIT) Without donor restrictions										
Undesignated		1,706,736		(2,214,868)		1,559,501		(216,747)		834,622
Total net assets without donor restrictions	-	1,706,736		(2,214,868)		1,559,501		(216,747)		834,622
With donor restrictions				, , ,						
Restricted by purpose or time		6,069,433				9		120		6,069,433
Restricted by purpose of time Restricted in perpetuity		4,083,338		-		2		74		4,083,338
Total net assets with donor restrictions	_	10,152,771	_					-		10,152,771
Total lict assets with donor restrictions		10,132,771								,
TOTAL NET ASSETS (DEFICIT)	_	11,859,507		(2,214,868)		1,559,501		(216,747)		10,987,393
TOTAL LIABILITIES AND										
NET ASSETS (DEFICIT)	\$	13,606,543	\$	35,887,640	\$	28,618,708	\$	3,817,982	\$	81,930,873

Clayton State University Foundation, Inc. Combining Schedule of Activities June 30, 2020

	Foundation		Real Estate I	Real Estate II	Real Estate III		Total
Change in net assets without donor restrictions							
Revenues, gains, and other support							
Contributions	\$ 25,706	\$		*	\$		25,706
Dividends and interest revenue	-		1,757,410	1,021,505	170,470		2,949,385
Rental revenue			221,101	731,444	14,741		967,286
In-kind revenue	111,643		1.500	100	26		111,643
Other revenue	41,216		1,500	- 00	35		42,751 1,324,429
Net assets released from restriction	1,324,429						1,324,429
Total revenues, gains, and other supports	1,502,994		1,980,011	1,752,949	185,246		5,421,200
Expenses							
Program service							
Interest expense	- E		1,384,997	1,282,475	231,119	1	2,898,591
Scholarships	679,607		3	-			679,607
Depreciation			*	334,693			334,693
In-kind expenses	111,643		9	24			111,643
Grants and honorariums	108,398			(2)			108,398
Travel and meetings	62,858		*	3.8			62,858
Other	30,946		3	-			30,946
Eminent scholar	19,000		3	105			19,000
Student honors and recognition	13,502		- 2	-	12.400		13,502
Insurance				3/5	13,483	,	13,483
Advancement	6,368			(4)	-	_	6,368
Total program service	1,032,322		1,384,997	1,617,168	244,602	!	4,279,089
Supporting services							
Supplies and services	306,127		230,300	222,360	66	5	758,853
Professional services	208,039			ž.		2	208,039
Events	144,242				9		144,242
Total supporting aggrings	658,408		230,300	222,360	66	í	1,111,134
Total supporting services							
Total expenses	1,690,730	_	1,615,297	1,839,528	244,668	5	5,390,223
Change in net assets without donor restrictions before transfers	(187,736))	364,714	(86,579)	(59,422	2)	30,977
Transfers	164,000		(82,000)	(82,000))	_	
Total change in net assets without donor restrictions	(23,736))	282,714	(168,579)	(59,422	2)	30,977
Changes in net assets with donor restrictions							
Contributions	5,206,063		- 1	2			5,206,063
Dividends and interest income	181,229		12				181,229
Net realized gain on investments	(17,561))	200	*			(17,561)
Net unrealized loss on investments	(45,470))	-	-			(45,470)
Net assets released from restriction	(1,324,429))				-	(1,324,429)
Change in net assets with donor restrictions	3,999,832		i.e				3,999,832
Total change in net assets from operations	3,976,096		282,714	(168,579	(59,42	2)	4,030,809
Loss on sale of assets	(1,030,000)	- 5				(1,030,000)
Total change in net assets	2,946,096		282,714	(168,579	(59,42	2)	3,000,809
Net assets at the beginning of the year	11,859,507		(2,214,868)	1,559,501	(216,74)	7)	10,987,393
Net assets at the end of the year	\$ 14,805,603	\$	(1,932,154)	\$ 1,390,922	\$ (276,16	9) \$	13,988,202

Clayton State University Foundation, Inc. Combining Schedule of Activities June 30, 2019

	Constation		Real		Real Estate II		Real Estate III		Total
Change in net assets without donor restrictions	Foundation	-	Estate I		Estate II		Estate III		Total
Revenues, gains, and other support									
Contributions	\$ 34,625	\$		\$		\$	52	\$	34,625
Dividends and interest revenue	54,965	4	1,800,658	•	1,029,917	•	170,470	•	3,056,010
Rental revenue	*		216,767		568,394		10,000		795,161
In-kind revenue	77,854		Tel		546		54		77,854
Other revenue	43,082		34,000		983		15		77,082
Net assets released from restriction	1,551,283				- 72		- 12		1,551,283
Total revenues, gains, and other supports	1,761,809		2,051,425		1,598,311		180,470		5,592,015
Expenses									
Program service									
Interest expense	¥		1,346,149		1,302,788		243,956		2,892,893
Scholarships	825,061		5				3		825,061
Depreciation	2		ã.		334,693		(#)		334,693
In-kind expenses	77,854		*		3.55		120		77,854
Grants and honorariums	162,874		2		12		-		162,874
Travel and meetings	120,374		-				3		120,374
Other	45,657		5.				-		45,657
Student honors and recognition	49,283		-						49,283
Insurance	*		•		le:		12,967		12,967
Advancement	2,477		-				Se:	_	2,477
Total program service	1,283,580		1,346,149		1,637,481		256,923		4,524,133
Supporting services									
Supplies and services	338,624		347,106		169,954		13,539		869,223
Professional services	190,198		*		Ē		8.23		190,198
Events	122,043		<u> </u>		= 2				122,043
Total supporting services	650,865		347,106		169,954		13,539		1,181,464
Total expenses	1,934,445		1,693,255		1,807,435		270,462		5,705,597
Change in net assets without donor restrictions before transfers	(172,636))	358,170		(209,124)		(89,992)		(113,582)
Transfers	164,000		(82,000)		(82,000)		7e		
Total change in net assets without donor restrictions	(8,636))	276,170		(291,124)		(89,992)	1	(113,582)
Changes in net assets with donor restrictions									
Contributions	1,007,256		96		€				1,007,256
Dividends and interest income	181,289		75		5		0.70		181,289
Net realized gain on investments	585,203		-		\$3		12		585,203
Net unrealized gain on investments	(418,943))	*		*		55		(418,943)
Net assets released from restriction	(1,551,283))			<u> </u>	_	1/2		(1,551,283)
Change in net assets with donor restrictions	(196,478))	5		÷		(J)		(196,478)
Total change in net assets	(205,114))	276,170		(291,124)		(89,992)	ı	(310,060)
Net assets at the beginning of the year	12,064,621		(2,491,038)		1,850,625		(126,755)		11,297,453
Net assets at the end of the year	\$ 11,859,507	\$	(2,214,868)	\$	1,559,501	\$	(216,747)	\$	10,987,393