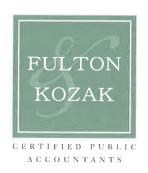
CLAYTON STATE UNIVERSITY FOUNDATION, INC.

FINANCIAL STATEMENTS

JUNE 30, 2017 AND 2016

With Accountant's Audit Report Thereon



INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Clayton State University Foundation, Inc.

We have audited the accompanying financial statements of Clayton State University Foundation, Inc. (a nonprofit organization), which comprise the statements of financial position as of June 30, 2017 and 2016, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Clayton State University Foundation, Inc. as of June 30, 2017 and 2016, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Morrow, Georgia September 7, 2017

CLAYTON STATE UNIVERSITY FOUNDATION, INC. STATEMENTS OF FINANCIAL POSITION JUNE 30, 2017 AND 2016

	2017	2016
ASSETS		
ASSETS		
Cash	\$ 2,112,951	\$ 5,392,522
Restricted cash	5,707,417	5,976,155
Short term investments	534,556	615,276
Investments held on behalf of related party	1,600,937	¥:
Bateman student loan	55,021	131,116
Pledges receivable	519,646	380,703
Accounts receivable	177,103	*
Prepaid conference expenses	35,122	38,917
Property and equipment, net	7,260,558	7,904,731
Debt issuance costs	2,028,520	2,131,636
Investment in direct financing lease	58,186,398	55,264,352
Long-term investments	6,823,229	6,040,687
TOTAL ASSETS	\$ <u>85,041,458</u>	\$ <u>83,876,095</u>
LIABILITIES AND NET ASSE	TS	
LIABILITIES		
Accounts payable	\$ 141,868	29,173
Accrued expenses	4,000	13,025
Accrued interest	1,613,531	1,630,681
Due to related party	1,600,937	1
Notes payable	4,446,454	4,500,000
Bonds payable	68,188,677	69,051,978
TOTAL LIABILITIES	75,995,467	75,224,857
NET ASSETS		
Unrestricted net assets	301,862	1,085,731
Temporarily restricted net assets	5,205,719	4,232,674
Permanently restricted net assets	3,538,410	3,332,833
TOTAL NET ASSETS	9,045,991	8,651,238
TOTAL LIABILITIES AND NET ASSETS	\$ <u>85,041,458</u>	\$ <u>83,876,095</u>

CLAYTON STATE UNIVERSITY FOUNDATION, INC. STATEMENTS OF ACTIVITIES FOR THE YEARS ENDED JUNE 30, 2017 AND 2016

	2017	2016
CHANGES IN UNRESTRICTED NET ASSETS		
REVENUES, GAINS, AND OTHER SUPPORT		
Interest revenue	\$ 2,770,739	\$ 2,550,942
Rental revenue	1,043,765	1,236,845
Contributions	207,830	178,029
Other revenue	135,741	32,516
In-kind revenue	105,886	86,883
Net assets released from restriction	798,138	946,877
TOTAL UNRESTRICTED REVENUES,		
GAINS, AND OTHER SUPPORTS	5,062,099	5,032,092
EXPENSES		
Program service		
Interest expense	3,509,558	3,336,116
Depreciation	389,215	? = 5
Scholarships	309,963	459,152
Travel and meetings	152,842	162,119
Amortization	109,815	101,639
In-kind expenses	105,886	86,883
Other	67,795	19,510
Insurance	55,700	47,288
Student honors and recognition	34,804	34,109
Grants and honorariums	34,203	162,067
Eminent scholar	19,000	19,000
Advancement	11,158	24,017
Total program service	4,799,939	4,451,900
Supporting services		
Supplies and services	671,022	345,105
Professional services	285,892	341,312
Events	89,115	42,109
Total supporting services	1,046,029	728,526
TOTAL EXPENSES	5,845,968	_5,180,426
CHANGE IN UNRESTRICTED NET ASSETS	\$(783,869)	\$(148,334)

CLAYTON STATE UNIVERSITY FOUNDATION, INC. STATEMENTS OF ACTIVITIES – Continued FOR THE YEARS ENDED JUNE 30, 2017 AND 2016

		2017		2016
CHANGE IN TEMPORARILY RESTRICTED NET ASSETS	Ф	1.050.600	Φ.	015.054
Contributions	\$	1,078,633	\$	915,854
Net unrealized gain (loss) on investments		580,436		(88,097)
Dividends and interest revenue		130,234		130,372
Net realized (loss) gain on investments		(18,120)		64,569
Net assets released from restriction	_	(798, 138)	-	(946,877)
CHANGE IN TEMPORARILY RESTRICTED NET ASSETS	-	973,045	_	75,821
CHANGE IN PERMANENTLY RESTRICTED NET ASSETS Contributions	-	205,577	=	267,468
CHANGE IN PERMANENTLY RESTRICTED NET ASSETS	8=	205,577	-	267,468
TOTAL CHANGE IN NET ASSETS		394,753		194,955
NET ASSETS AT BEGINNING OF YEARS	-	8,651,238	-	8,456,283
NET ASSETS AT END OF YEARS	\$_	9,045,991	\$_	8,651,238

CLAYTON STATE UNIVERSITY FOUNDATION, INC. STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED JUNE 30, 2017 AND 2016

		2017		2016
CASH FLOWS FROM OPERATING ACTIVITIES				
Change in net assets	\$	394,753	\$	194,955
Adjustments to reconcile increase in net assets				
to net cash provided by operating activities				
Unrealized gain (loss) on investments		(580,436)		88,097
Realized loss (gain) on sale of investments		18,120		(64,569)
Amortization		109,815		101,639
In-kind donations		(105,886)		(86,883)
Non-cash expense related to in-kind donations		105,886		86,883
Depreciation		389,215		:=:
Changes in operating assets and liabilities				
Increase in pledges receivable		(138,943)		(72,744)
Increase in accounts receivable		(177,103)		•
Decrease (Increase) in Bateman student loan		76,095		(4,939)
Decrease (Increase) in prepaid expenses		3,795		(3,988)
Decrease in investment in direct financing lease		1,577,954		1,039,331
Increase in accounts payable		112,695		26,365
Decrease in accrued expenses		(9,025)		(9,975)
Decrease in accrued interest	-	(17,150)		(12,375)
NET CASH PROVIDED BY OPERATING ACTIVITIES		1,759,785		1,281,797
CASH FLOWS FROM INVESTING ACTIVITIES				
Proceeds from investments		127,786		1,285,369
Purchases of investments		(267,292)		(1,465,136)
Purchase of fixed assets		(4,245,042)		(2,664,269)
NET CASH (USED IN) INVESTING ACTIVITIES		(4,384,548)		(2,844,036)
CASH FLOWS FROM FINANCING ACTIVITIES				
Proceeds from notes payable		_		4,500,000
Principal payments on bonds		(923,546)		(649,007)
NET CASH (USED IN)	-	(723,310)	3	(01),007)
PROVIDED BY FINANCING ACTIVITIES	-	(923,546)		3,850,993
NET CHANGE IN CASH		(3,548,309)		2,288,754
NET CHANGE IN CASH		(3,340,309)		2,200,734
CASH BEGINNING OF YEARS	_	11,368,677		9,079,923
CASH AT END OF YEARS	\$_	7,820,368	\$	11,368,677
SUPPLEMENTARY DISCLOSURE:				
Cash paid for interest	\$_	3,526,708	\$	3,348,491
	1.	1		4

The accompanying notes are an integral part of these financial statements.

CLAYTON STATE UNIVERSITY FOUNDATION, INC. NOTES TO THE FINANCIAL STATEMENTS JUNE 30, 2017 AND 2016

1. ORGANIZATION

Clayton State University Foundation, Inc. (the "Foundation") was incorporated under the laws of the State of Georgia on September 24, 1974, for the purpose of providing scholarships and other assistance for the advancement of students, staff and Clayton State University.

The Foundation is a non-profit organization exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code. Resources for the Foundation's activities are primarily provided by contributions and investment income.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

A summary of the significant accounting policies consistently applied in the preparation of the accompanying financial sttements follows.

Basis of accounting

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America ("GAAP").

The Foundation classifies its net assets and revenues and expenses, gains and losses based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the Foundation and changes therein are classified and reported as follows:

Unrestricted net assets – net assets not subject to donor imposed restrictions

<u>Temporarily restricted net assets</u> – net assets subject to donor-imposed stipulations that may or will be met either by actions of the Foundation and/or the passage of time.

<u>Permanently restricted net assets</u> – net assets subject to donor-imposed restrictions that they be maintained permanently by the Foundation. Generally, the donors of these assets permit the Foundation to use all of the revenue earned on the related investments for general or specific purposes.

Revenues are reported as increases in unrestricted net assets unless the use of the related assets is limited by donor-imposed restrictions. Expenses are reported as decreases in unrestricted net assets. Expirations of temporary restrictions on net assets are reported as reclassifications between the applicable classes of net assets.

Contributions that are restricted by the donor are reported as increases in unrestricted net assets if the restrictions expire in the fiscal year in which the contributions are reported.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

Cash and cash equivalents

For purposes of the statements of cash flows, the Foundation considers all unrestricted highly liquid investments with an initial maturity of three month or less to be cash equivalents. For the years ended June 30, 2017 and 2016, the Foundation had no cash equivalents.

Use of estimates

Management of the Foundation makes estimates and assumptions related to the reporting of assets and liabilities and the disclosure of contingent assets and liabilities to prepare the financial statements in conformity with GAAP. Actual results could differ from these estimates.

Income taxes

The Foundation is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code (the "IRC") whereby only unrelated business income, as defined by Section 512(a)(1) of the IRC is subject to federal income tax. The Foundation is also a nonprivate foundation under 509(a)(1) of the IRC. The Foundation had no income from unrelated activities and has no income taxes due as of June 30, 2017.

The Foundation's application of ASC 740 regarding uncertain tax positions had no effect on its financial position as management believes the Foundation has no material unrecognized income tax benefits, including any potential risk of loss of its not-for-profit tax status. The Foundation would account for any potential interest or penalties realted to possible future liabilities for unrecognized income tax benefits as income tax expense. The Foundation is no longer subject to examination by federal, state or local tax authorities for periods before 2014.

3. PLEDGES RECEIVABLE

Unconditional promises to give at June 30, 2017 and 2016 are as follows:

Expected to be collected in:	2017	2016
Less than one year	\$ 273,495	\$ 220,028
More than one year	246,151	_160,675
Total	\$_519,64 <u>6</u>	\$ 380,703

Management believes that all receivables are collectible, therefore an allowance has not been calculated. At June 30, 2017 and 2016 the discount on the long-term pledges receivable was \$15,849 and \$10,325, respectively.

4. PROPERTY AND EQUIPMENT

Property and Equipment at June 30, 2017 and 2016 consisted of the following:

	2017		2016
Improvements	\$ 5,838,227	\$	(-
Accumulated depreciation	(389,215)	-	14
	5,449,012		300
Construction in progress	_1,811,546		7,904,731
Property and equipment, net	\$ 7,260,558	\$_	<u>7,904,731</u>

5. INVESTMENTS

Investments at June 30, 2017 are recorded at fair value and are comprised of the following:

	Cost	Fair Value
Short-term investments: Board of Regents pooled investment funds	\$ 462,614	\$ 534,556
Long-term investments: Board of Regents pooled investment funds Long-term investments:	5,345,658	6,498,729
Real estate	324,500 \$ <u>6,132,772</u>	324,500 \$_7,357,785

Investments at June 30, 2016 are recorded at fair value and are comprised of the following:

	Cost	Fair Value
Short-term investments: Board of Regents pooled investment funds	\$ 597,652	\$ 615,276
Long-term investments: Board of Regents pooled investment funds	5,162,765	5,716,187
Long-term investments: Real estate	324,500 \$_6,084,917	324,500 \$_6,655,963

Investment fees for the years ended June 30, 2017 and 2016 totaled \$10,802 and \$11,036, respectively, and are netted with the unrealized gains in the accompanying Statements of Activities.

6. FAIR VALUE MEASUREMENTS

The Foundation has adopted the provisions of Accounting Standards Codifications 820 ("ASC 820"), Fair Value Measurements, for financial assets and liabilities. Under ASC 820, fair value is based on the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. In

6. FAIR VALUE MEASUREMENTS - Continued

order to increase consistency and comparability in fair value measurements, ASC 820 establishes a fair value hierarchy that prioritizes observable and unobservable inputs used to measure fair value into three broad levels. These levels, in order of highest priority to lowest priority, are described as follows:

Level 1: Quoted prices in active markets for identical assets or liabilities.

Level 2: Unobservable prices that are based on inputs not quoted on active markets, but corroborated by market data.

Level 3: Inputs are unobservable inputs for the asset that are supported by little or no market activity and that are significant to the fair value of the underlying asset.

The following table summarized the Foundation's financial instruments measured at fair value on a recurring basis in accordance with ASC 820 as of June 30, 2017:

	Total	Level 1	Level 2	Level 3
Board of Regents Pooled				
Investment Funds				
Diversified fund	\$ 5,720,444	\$ 5,720,444	\$	\$
Balanced income	778,285	778,285	72	Tipe Tipe Tipe Tipe Tipe Tipe Tipe Tipe
Short term	534,556	534,556	(80)	X X
Commercial real estate	324,500		324,500	<u> </u>
	\$ <u>7,357,785</u>	\$ <u>7,033,285</u>	\$ <u>324,500</u>	\$

The commercial real estate's value is based on the appraisal that was conducted as of June 30, 2012.

The following table summarized the Foundation's financial instruments measured at fair value on a recurring basis in accordance with ASC 820 as of June 30, 2016:

	Total	Level 1	Level 2	Level 3
Board of Regents Pooled				
Investment Funds				
Diversified fund	\$ 4,968,663	\$ 4,968,663	\$	\$
Balanced income	747,524	747,524	323	/ -
Short term	615,276	615,276	180	1.00
Commercial real estate	324,500		324,500	
	\$ <u>6,655,963</u>	\$ <u>6,331,463</u>	\$ <u>324,500</u>	\$

The commercial real estate's value was written down based on an appraisal that was conducted as of June 30, 2012.

7. RESTRICTED NET ASSETS

There are donor restrictions on the Foundation's net assets. At June 30, 2017, the Foundation's net assets were restricted temporarily and permanently for the following purposes:

Temporarily Restricted Net Assets:

Restricted for scholarships	\$ 2,817,108
Restricted for various other	1,973,531
Restricted for salary supplements	415,080
Total temporarily restricted net assets	\$ <u>5,205,719</u>
Permanently Restricted Net Assets: Corpus restricted by donors	\$ <u>3,538,410</u>

Permanently restricted net assets include \$530,238 for the Charles S Conklin II trust.

At June 30, 2016, the Foundation's net assets were restricted temporarily and permanently for the following purposes:

Temporarily Restricted Net Assets:

Restricted for scholarships	\$ 2,266,323
Restricted for various other	1,551,271
Restricted for salary supplements	415,080
Total temporarily restricted net assets	\$ <u>4,232,674</u>
Permanently Restricted Net Assets: Corpus restricted by donors	\$ <u>3,332,833</u>

Permanently restricted net assets include \$528,826 for the Charles S Conklin II trust.

8. RELATED PARTY TRANSACTIONS

The Foundation is the single member of CSU Foundation Real Estate I, LLC ("CSUFRE1"). CSUFRE1 constructed a student housing and a student activity center at Clayton State University.

8. RELATED PARTY TRANSACTIONS - Continued

The Foundation is the single member of CSU Foundation Real Estate II, LLC ("CSUFRE2"). CSUFRE2 purchased student housing for use by Clayton State University.

The Foundation is the single member of CSU Foundation Real Estate III, LLC ("CSUFRE3"). CSUFRE3 is financing repairs to student housing in CSUFRE2

Clayton State University provides free of charge the personnel to administer the Foundation and the facility to house the Foundation's records. The value of these contributed services and goods are not readily determinable and therefore have not been recorded in the financial statements.

During the current year, Clayton State University entrusted the Foundation with investments for the University's benefit. These investments are not property of the Foundation, but are only being managed by the Foundation. The balance of these investments as of June 30, 2017 is \$1,600,937.

9. BONDS PAYABLE

Series 2007 Revenue Bonds

On August 15, 2007, the Foundation through its subsidiary CSUFRE1 issued Series 2007 revenue bonds in the face value amount of \$42,450,000. The proceeds of the Series 2007 Bonds will be applied to (a) finance or refinance the costs of the acquisition, construction and equipping of student housing comprised of approximately 451 beds and related amenities and a student activity center (collectively, the "Project") located on the campus of Clayton State University ("CSU"); (b) fund capitalized interest on the Series 2007 Bonds, (c) pay the premium for a debt service reserve surety bond to be issued by XL Capital Assurance Inc. (the "Bond Insurer"); and (d) pay costs of issuance of the Series 2007 Bonds, including a municipal bond insurance policy to be issued by the Bond Insurer.

CSUFRE1 has entered into ground leases for the student activities center and the student housing with Clayton State University ("CSU"). CSUFRE1 shall cause CSU to pay Rents under the Rental Agreement as follows: CSU shall pay the amount needed for Debt Service (less any amounts available in the Capitalized Interest Account, the Bond Fund or the Debt Service Reserve Fund to pay Debt Service) directly to the Trustee for deposit in the Bond Fund. CSUFRE1 shall cause CSU to pay the amount needed for the Replacement Requirement directly to the Trustee for deposit in the Replacement Fund. CSUFRE1 shall cause CSU to pay the remainder of the Rents to CSUFRE1, and CSUFRE1 shall use such moneys to pay (i) the fees and expenses of the Foundation, (ii) the Board of Regents' fee, (iii) the Trustee's fee, (iv) fees of the Rating Agencies and (v) any other amounts owed by CSUFRE1 with respect to the Project.

9. BONDS PAYABLE - Continued

Annual maturities for the bonds are set forth below:

<u></u>	Future Debt Service Required	
Year ending		
June 30	Principal	lnterest
2018	\$ 490,000	\$ 1,901,293
2019	565,000	1,877,986
2020	650,000	1,850,686
2021	745,000	1,819,024
2022	835,000	1,783,119
thereafter	<u>36,915,000</u>	18,131,719
	40,200,000	27,363,827
Bond premium	138,265	(
Total	\$ <u>40,338,265</u>	\$ <u>27,363,827</u>

Interest is payable semi-annually on January 1st and July 1st of each year. The bonds have interest rates that vary with their principal maturity. All bonds are callable by *CSUFRE1* without penalty prior to their scheduled maturity date under certain conditions. Management believes that it has complied with all bond covenants as of June 30, 2017 and 2016.

Series 2011 Revenue Bonds

On June 29, 2011, the Foundation through its subsidiary CSUFRE2 issued Series 2011 revenue bonds in the face value amount of \$28,925,000. The proceeds of the Series 2011 Bonds will be applied to (a) finance or reimburse in whole or in part the cost of the acquisition, improvement and installation of certain land, buildings, structures, equipment and related real and personal property to be used as student housing facilities known as "Clayton Station Apartments" containing 221 units with approximately 854 beds and related site amenities, including surface parking (the "Acquired Project"), located adjacent to the campus of Clayton State University ("CSU"), a unit of the University System of Georgia; (b) fund capitalized interest on the Series 2011 Bonds; (c) fund a debt service reserve fund; and (d) pay costs of issuance of the Series 2011 Bonds.

CSUFRE2 has entered into a ground lease for the student housing with the Board of Regents of the University System of Georgia ("Board of Regents"). CSUFRE2 shall cause the Board of Regents to pay Rents under the Rental Agreement. CSUFRE2 shall use the Rents as follows: (1) CSUFRE2 shall pay the amount needed for the semiannual Debt Service Requirement in accordance with the rent schedule directly to the Trustee for deposit in the Bond Fund and (2) CSUFRE2 shall pay the amount needed for the semiannual Replacement Requirement in accordance with the rent schedule directly to the Trustee for deposit in the

9. BONDS PAYABLE - Continued

Replacement Fund. The CSUFRE2 shall use the remainder of the Rents to pay (i) the fees of the Foundation, (ii) the Board of Regents' fee, (iii) the Trustee's fee, (iv) fees of the Rating Agencies and (v) any other amounts owed by CSUFRE2 with respect to the Project.

Annual maturities for the bonds are set forth below:

	Future Debt Service Required	
Year ending		
June 30	Principal	Interest
2018	\$ 515,000	\$ 1,304,944
2019	560,000	1,289,494
2020	625,000	1,272,694
2021	690,000	1,252,381
2022	715,000	1,228,469
thereafter	25,085,000	15,698,362
	28,190,000	22,046,344
Bond discount	(339,588)	179
Total	\$_27,850,412	\$_22,046,344

Interest is payable semi-annually on December 20th and June 20th of each year. The bonds have interest rates that vary with their principal maturity. All bonds are callable by the CSUFRE2 without penalty prior to their scheduled maturity date under certain conditions. Management believes that it has complied with all bond covenants as of June 30, 2017 and 2016.

10. NOTES PAYABLE

In April, 2016, CSUFRE3 entered into a note payable with SunTrust Bank in the amount of \$4,500,000 for repairs to student housing in CSUFRE2. The interest rate on the loan is at a fixed rate of 5.63%. Quarterly payments will be made through March 31, 2026, at which time a balloon payment of the outstanding balance will be due.

Aggregate maturities of notes payable are as follows:

June 30,	Principal	Interest
2018	\$ 221,072	\$ 245,767
2019	233,784	233,055
2020	246,621	220,218
2021	261,407	205,432
2022	276,438	190,401
Thereafter	3,207,132	565,352
Total	\$ <u>4,446,454</u>	\$ <u>1,660,225</u>

11. LEASING ARRANGEMENTS

Series 2007 Student Housing

In connection with the Series 2007 Bonds, the Foundation entered into the following leasing arrangements:

Ground Lease

The Foundation leases land on the CSU campus from the Board of Regents on which to construct new Student Housing under a lease dated August 15, 2007 for a nominal amount. The ground lease is for a construction term commencing upon execution of the lease and continuing until the first day of the month after issuance of a certificate of occupancy, followed by a primary term for a period of 29 years. The certificate of occupancy was issued in August 2008 and the primary term commenced on September 1, 2008. Use of the land and building reverts back to the Board of Regents at the end of the lease term.

Facility Rental

The organization entered into a Rental Agreement with the Board of Regents on August 15, 2007, pursuant to which the Board of Regents agreed to lease the Student Housing from the Foundation. The initial term of the Rental Agreement commenced on the first day of the first month after the issuance of the certificate of occupancy and ended on June 30, 2009. The Board of Regents has the option to renew the Rental Agreement following the initial term on a year-to-year basis for twenty-nine (29) consecutive years. In the event of such annual renewals; the Board of Regents will pay a fixed annual rent. The certificate of Occupancy was issued in August 2008 and the initial terms commenced on September 1, 2008. At June 30, 2017, the Board of Regents has exercised its renewal option for the period from July 1, 2016 through June 30, 2017.

The lease is included in the Foundation's balance sheet as an Investment in Direct Financing Lease based on the costs to construct the building. The balance of the minimum lease payments and the unearned income decrease by the straight-line method over the life of the lease. The components of the net investment in the direct financing lease as of June 30 are as follows:

Minimum lease payment receivable Less unearned income Net investment in direct financing lease \$ 41,015,914 (21,795,509) \$ 19,220,405

11. LEASING ARRANGEMENTS - Continued

Series 2007 Student Activities Center

In connection with the Series 2007 Bonds, the Foundation entered into the following leasing arrangements:

Ground Lease

The Foundation leases land on the CSU campus from the Board of Regents on which to construct new Student Activities Center under a lease dated August 15, 2007 for a nominal amount. The ground lease is for a construction term commencing upon execution of the lease and continuing until the first day of the month after issuance of a certificate of occupancy, followed by a primary term for a period of 29 years. The certificate of occupancy was issued in August 2008 and the primary term commenced on September 1, 2008. Use of the land and building reverts back to the Board of Regents at the end of the lease term.

Facility Rental

The Foundation entered into a Rental Agreement with the Board of Regents on August 15, 2007, pursuant to which the Board of Regents agreed to lease the Student Activities Center from the Foundation. The initial term of the Rental Agreement commenced on the first day of the first month after the issuance of the certificate of occupancy and ended on June 30, 2009. The Board of Regents has the option to renew the Rental Agreement following the initial term on a year-to-year basis for twenty-nine (29) consecutive years. In the event of such annual renewals; the Board of Regents will pay a fixed annual rent. The certificate of Occupancy was issued in August 2008 and the initial terms commenced on September 1, 2008. At June 30, 2017, the Board of Regents has exercised its renewal option for the period from July 1, 2017 through June 30, 2018.

The lease is included in the Foundation's balance sheet as an Investment in Direct Financing Lease based on the costs to construct the building. The balance of the minimum lease payments and the unearned income decrease by the straight-line method over the life of the lease. The components of the net investment in the direct financing lease as of June 30 are as follows:

Minimum lease payment receivable	\$ 32,687,418
Less unearned income	_(17,532,949)
Net investment in direct financing lease	\$ 15,154,469

11. LEASING ARRANGEMENTS - Continued

Series 2011 Student Housing

In connection with the Series 2011 Bonds, the Foundation entered into the following leasing arrangements:

Ground Lease

The Foundation leases land on the CSU campus from the Board of Regents on which to operate and maintain student housing facilities containing approximately 854 beds and site amenities under a lease dated June 29, 2011 for a nominal amount. The ground lease is for a term commencing on June 29, 2011 and will end on June 30, 2042, a primary term for a period of 31 years. Use of the land and building reverts back to the Board of Regents at the end of the lease term.

Facility Rental

The Foundation entered into a Rental Agreement with the Board of Regents on June 29, 2011 pursuant to which the Board of Regents agreed to lease student housing facilities containing approximately 854 beds and site amenities from the Foundation. The initial term of the Rental Agreement commenced at 12:00 o'clock A.M., on June 29, 2011 and ended on June 30, 2011. The Board of Regents has the option to renew the Rental Agreement following the initial term on a year-to-year basis for thirty one (31) consecutive years. In the event of such annual renewals; the Board of Regents will pay a fixed annual rent. At June 30, 2017, the Board of Regents has exercised its renewal option for the period from July 1, 2017 through June 30, 2018.

The lease is included in the Foundation's balance sheet as an Investment in Direct Financing Lease based on the costs to purchase the building. The balance of the minimum lease payments and the unearned income decrease by the straight-line method over the life of the lease. The components of the net investment in the direct financing lease as of June 30 are as follows:

Minimum lease payment receivable	\$ 54,109,442
Less unearned income	(34,579,578)
Net investment in direct financing lease	\$ <u>19,529,864</u>

During the current year there were no improvements made to this facility. The improvements were not completed during the current year, but will be amortized over the remaining life of the agreement once complete.

11. LEASING ARRANGEMENTS - Continued

Note Payable Student Housing Renovations

In connection with the note payable, the Foundation entered into the following leasing arrangements:

Ground Lease

The Foundation leases from the Board of Regents the project for Premises Improvements for the buildings Arbor Hall and Woodlands Hall. The ground lease is for a term commencing on April 8, 2016 and will end on June 30, 2026, a primary term for a period of 10 years. All title to the project reverts back to the Board of Regents at the end of the lease term.

Facility Rental

The Foundation entered into a Rental Agreement with the Board of Regents on April 8, 2016 pursuant to which the Board of Regents agreed to lease the Premises Improvements project from the Foundation. The initial term of the Rental Agreement commenced at 12:00 o'clock A.M., on May 1, 2016 and ended at 11:59 o'clock P.M. on June 30, 2016. The Board of Regents has the option to renew the Rental Agreement following the initial term on a year-to-year basis for fifteen (15) consecutive years. In the event of such annual renewals; the Board of Regents will pay a fixed annual rent. At June 30, 2017, the Board of Regents has exercised its renewal option for the period from July 1, 2017 through June 30, 2018.

The lease is included in the Foundation's balance sheet as an Investment in Direct Financing Lease based on the costs to purchase the building. The balance of the minimum lease payments and the unearned income decrease by the straight-line method over the life of the lease. The components of the net investment in the direct financing lease as of June 30 are as follows:

Minimum lease payment receivable	\$	6,625,618
Less unearned income		(2,343,958)
Net investment in direct financing lease	\$_	4,281,660

12. ENDOWMENT FUNDS

The Foundation has several endowment funds that have been setup with donor-imposed restriction and all are considered permanently restricted. These funds are invested into various asset classes to achieve the objectives of the funds. The funds are invested into the following asset types:

- A. The portfolio's equity allocation shall typically range between 40%-75%, with a target of 65%, and have the following characteristics:
 - 1. Broadly diversified among large, mid and small cap domestic, international, emerging market, and REIT equities;
 - 2. Exposure to both growth and value equity styles.
- B. The portfolio's fixed income allocation shall typically range between 10%-40%, with a target of 20%, and have the following characteristics:
 - 1. Allowable investments include investment grade domestic, high yield, dollar and non-dollar denominated global debt instruments;
 - 2. The portfolio will be well diversified as to issuer and maturity;
 - 3. No more than 10% of the portfolio will be held explicitly in non-investment grade bonds rated BB or lower;
 - 4. Maturities should generally be intermediate to longer term but may periodically emphasize shorter or longer maturities depending on yield curve differentials;
 - 5. The maximum duration of any individual issue shall not exceed thirty years at the time of purchase;
 - 6. The average duration of the portfolio shall not exceed ten years.
- C. The portfolio's alternative allocation shall typically range between 0%-35%, with a target of 15%. The following alternative asset classes are permitted investments:
 - 1. Hedge Funds the Foundation's investment approach to this asset class is to use multi-strategy, multi-manager fund of hedge funds, which will provide the best access to a highly diversified pool of hedge fund strategies and managers.

12. ENDOWMENT FUNDS - Continued

- 1. Commoditities the return characteristics of this asset class are largely uncorrelated with stock and bond returns. Therefore, adding broad commodity exposure can improve diversification, lower the portfolio's risk profile and potentially boost return. Achieving this diversification has been made easier with the development of registered mutual funds that passively track a broad range of commodities. No more than 25% of this allocation will come from any one commodity category.
- D. Reserves for contingencies and stock and bond purchases are expected to comprise the balance of the fund:
 - 1. Cash reserves should be invested at all times in appropriate overnight investment vehicles;
 - 2. Overnight investments shall be limited to high quality institutional money market mutual funds rated A1, P1, or other high quality short term debt instruments rated at least AA+.

The following is a reconciliation of the endowment funds for years ended June 30, 2017 and 2016:

Balance as of June 30, 2015	\$	3,065,365
2016 Contributions	9	267,468
Balance as of June 30, 2016		3,332,833
2017 Contributions	_	205,577
Balance as of June 30, 2017	\$_	3,538,410

13. FUNCTIONAL ALLOCATION OF EXPENSES

The cost of providing the various programs and activities has been summarized on a functional basis in the Statements of Activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

14. SUBSEQUENT EVENTS

Subsequent events have been evaluated through September 7, 2017, which is the date the financial statements were available to be issued.



INDEPENDENT AUDITOR'S REPORT ON SUPPLEMENTARY INFORMATION

To the Board of Directors Clayton State University Foundation, Inc.

Our report on our audit of the financial statements of Clayton State University Foundation, Inc. for the years ended June 30, 2017 and 2016 appears on page 1. We conducted our audit in accordance with auditing standards generally accepted in the United States of America for the purpose of forming an opinion on the financial statements taken as a whole. The Combining Schedules of Financial Position and the Combining Schedules of Activities are presented for the purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and, in our opinion, is fairly stated in all material respects in relation to the financial statements as a whole.

Morrow, Georgia September 7, 2017

Jul Styl

Clayton State University Foundation, Inc. Combining Schedule of Financial Position June 30, 2017

	- 17			Real	Real	Real			
	F	oundation		Estate I	Estate II	Estate III	Total		
ASSETS									
Cash and cash equivalents	\$	1,336,145	\$	229,581	\$ 526,037	\$ 21,188	\$	2,112,951	
Restricted cash		#3		2,982,359	2,725,058	320		5,707,417	
Short-term investments		534,556		927	72	1		534,556	
Investments held on behalf of related party		1,600,937		•	19			1,600,937	
Bateman student loan		55,021			8 * 3			55,021	
Pledges receivable		519,646		·	.0 5 9	: <u>*</u>		519,646	
Accounts receivable		21,835		155,268	0			177,103	
Prepaid expenses		1,882		25,919	323	7,321		35,122	
Property and equipment, net		2		520	7,260,558			7,260,558	
Debt issuance costs				1,520,399	412,740	95,381		2,028,520	
Investment in direct financing lease			3	4,374,874	19,529,864	4,281,660		58,186,398	
Long-term investments		6,823,229			350			6,823,229	
TOTAL ASSETS	\$	10,893,251	\$3	9,288,400	\$ 30,454,257	\$ 4,405,550	\$	85,041,458	
LIABILITIES AND NET ASSETS									
LIABILITIES									
Accounts payable	\$	9,097	\$	127,288	\$ 5,483	\$ -	\$	141,868	
Accrued expenses		4,000		-	-	-		4,000	
Accrued interest		-		961,059	652,472	77.0		1,613,531	
Due to related party		1,600,937		(#)	3.00	:5:		1,600,937	
Notes payable		::		:00	196	4,446,454		4,446,454	
Bonds payable	_	(4)	4	0,338,265	27,850,412	S#2		68,188,677	
TOTAL LIABILITIES		1,614,034	4	1,426,612	28,508,367	4,446,454	,	75,995,467	
NET ASSETS									
Unrestricted net assets		535,088	(2,138,212)	1,945,890	(40,904)		301,862	
Temporarily restricted net assets		5,205,719		#1	-	€.		5,205,719	
Permanently restricted net assets		3,538,410		2		2		3,538,410	
TOTAL NET ASSETS		9,279,217	(2,138,212)	1,945,890	(40,904)		9,045,991	
COTAL LANGUETTE AND									
TOTAL LIABILITIES AND NET ASSETS	_\$ 1	0,893,251	\$ 3	9,288,400	\$ 30,454,257	\$ 4,405,550	\$	35,041,458	

Clayton State University Foundation, Inc. Combining Schedule of Financial Position June 30, 2016

			Real Real			Real	Real			
	F	oundation		Estate I		Estate II	Estate III	Total		
ASSETS										
Cash and cash equivalents	\$	894,204	\$	265,397	\$	4,168,441	64,480	\$	5,392,522	
Restricted cash		-		3,126,214		2,849,941	\#:		5,976,155	
Short-term investments		615,276		-		-			615,276	
Bateman student loan		131,116		-		=	200		131,116	
Pledges receivable		380,703		-		12	:#/		380,703	
Accounts receivable - related party		1,504		-		(1,504)	3		÷.	
Prepaid expenses		6,959		25,955		-	6,003		38,917	
Property and equipment, net		12		¥1		7,904,731	~		7,904,731	
Debt issuance costs				1,596,104		429,250	106,282		2,131,636	
Investment in direct financing lease		199		35,175,435		20,088,917	390		55,264,352	
Long-term investments		6,040,687		2 /		些	F#2		6,040,687	
									-	
TOTAL ASSETS	\$	8,070,449	\$ 4	40,189,105	\$	35,439,776	\$ 176,765	\$	83,876,095	
LIABILITIES AND NET ASSETS										
LIABILITIES										
Accounts payable	\$	11,388	\$	5,216	\$	12,569	\$ (*)	\$	29,173	
Accrued expenses		13,025		2		-	\ <u>#</u>		13,025	
Accrued interest				971,309		659,372	3,55		1,630,681	
Notes payable		: e:		9		-	4,500,000		4,500,000	
Bonds payable	_	120	4	40,755,150		28,296,828	127		69,051,978	
TOTAL LIABILITIES		24,413	4	41,731,675		28,968,769	4,500,000		75,224,857	
NET ASSETS										
Unrestricted net assets		480,529		(1,542,570)		6,471,007	(4,323,235)		1,085,731	
Temporarily restricted net assets		4,232,674		9		-	-		4,232,674	
Permanently restricted net assets		3,332,833					201		3,332,833	
TOTAL NET ASSETS	_	8,046,036		(1,542,570)		6,471,007	 (4,323,235)		8,651,238	
TOTAL LIABILITIES AND										
NET ASSETS	_\$_	8,070,449	\$ 4	10,189,105	\$	35,439,776	\$ 176,765	\$	83,876,095	

Clayton State University Foundation, Inc. Combining Schedule of Activities June 30, 2017

				Real	R	eal		Real		
	For	undation		Estate I	Esta	ate II	E:	state []]		Total
Change in unrestricted net assets										
Revenues, gains, and other support										
Interest revenue	\$	42,073	S	1,551,551	\$ 1,0	06,600	\$	170,515	\$	2,770,739
Rental revenue		2.0		483,020	5	50,745		10,000		1,043,765
Contributions		207,830		16						207,830
Other revenue		76,285		32,888		17,275		9,293		135,741
In-kind revenue		105,886		100		-		- 5		105,886
Net assets released from restriction		798,138	_	•:					_	798,138
Total unrestricted revenues, gains, and other supports	1	,230,212		2,067,459	1,5	74,620		189,808		5,062,099
Expenses										
Program service										
Interest expense		323		1,941,971	1,3	04,944		262,643		3,509,558
Depreciation				2.0	3	89,215				389,215
Scholarships		309,963		-		-				309,963
Travel and meetings		152,842		7.1		- 5				152,842
Amortization		300		68,820		30,094		10,901		109,815
In-kind expenses		105,886		=		*		-		105,886
Other		67.795				- 3		-		67,795
Insurance		383		44,467				11,233		55,700
Student honors and recognition		34,804		€		-		- 3		34,804
Grants and honorariums		34,203		27		ş		-		34,203
Eminent scholar		19,000		•		-		17		19,000
Advancement		11,158		6						11,158
Total program service		735,651	_	2,055,258	1,7	24,253		284,777		4,799,939
Supporting services										
Supplies and services		236,751		400,793		33,316		162		671,022
Professional services		278,286		-:		5,118		2,488		285,892
Events		89,115		-		=		2,100		89,115
Total supporting services	-	604,152		400,793		38,434		2,650		1,046,029
Total expenses	1	,339,803	_	2,456,051	1,7	62,687		287,427	_	5,845,968
Change in unrestricted net assets before transfers		(109,591)		(388,592)	(1	88,067)		(97,619)		(783,869)
Transfers	_	164,150		(207,050)	(4,3	37,050)	4	.379,950		
Total change in unrestricted net assets		54,559		(595,642)	(4,5	25,117)	4	1,282,331		(783,869)
Changes in temporarily restricted net assets										
Contributions	- 1	,078,633				-		-		1,078,633
Net unrealized gain on investments		580,436				-		-		580,436
Dividends and interest income		130,234		le:		-		-		130,234
Net realized gain on investments		(18,120)		15		-		-		(18,120)
Net assets released from restriction	_	(798,138)				-		-		(798,138)
Change in temporarily restricted net assets		973,045				2				973,045
a										
Change in permanently restricted net assets Contributions		205,577		VE:		9		2		205,577
Change in permanently restricted net assets		205,577				*	-	-		205,577
Total change in net assets	1	,233,181		(595,642)	(4,5	25,117)	4	,282,331		394,753
Net assets at the beginning of the year	8	,046,036		(1,542,570)	6,4	71,007	(4	,323,235)		8,651,238
Net assets at the end of the year	\$ 9	,279,217	\$	(2,138,212)	\$ 1,9	45,890	\$_	(40,904)	\$	9,045,991

Clayton State University Foundation, Inc. Combining Schedule of Activities June 30, 2016

	Foundation	Real Estate I	Real Estate II	Real Estate III	Total
Change in unrestricted net assets					
Revenues, gains, and other support					
Interest revenue	\$	\$ 1,550,392		\$ 338	\$ 2,550,942
Rental revenue Contributions	179 020	478,394	758,451	-	1,236,845 178,029
Other revenue	178,029	32,516	-	-	32,516
In-kind revenue	86,883	32,310	<u>.</u>	-	86,883
Net assets released from restriction	946,877				946,877
Total unrestricted revenues, gains, and other supports	1,211,789	2,061,302	1,758,663	338	5,032,092
Expenses					
Program service					
Interest expense	*	1,962,593	1,317,994	55,529	3,336,116
Scholarships	459,152	-	*	=	459,152
Travel and meetings	162,119	(0.000	20.004	0.505	162,119
Amortization	04 002	68,820	30,094	2,725	101,639
In-kind expenses	86,883		-	¥:	86,883
Other	19,510	42.000	35	4 200	19,510
Insurance	34.100	43,000		4,288	47,288
Student honors and recognition	34,109	-		-	34,109
Grants and honorariums Eminent scholar	162,067	2.00			162,067
Advancement	19,000		-	-0	19,000
Advancement	24,017	(7)			24,017
Total program service	966,857	2,074,413	1,348,088	62,542	4,451,900
Supporting services					
Supplies and services	266,905	44,562	33,564	74	345,105
Professional services	335,035	6,134		143	341,312
Events	42,109		Ę		42,109
Total supporting services	644,049	50,696	33,564	217	728,526
Total expenses	1,610,906	2,125,109	1,381,652	62,759	5,180,426
Change in unrestricted net assets before transfers	(399,117)	(63,807)	377,011	(62,421)	(148,334)
Transfers	164,000	(1,469,500)	5,566,314	(4,260,814)	<u> </u>
Total change in unrestricted net assets	(235,117)	(1,533,307)	5,943,325	(4,323,235)	(148,334)
Changes in temporarily restricted net assets					
Contributions	915,854	540	-	\$1	915,854
Net unrealized (loss) gain on investments	(88,097)	(2)	5	-	(88,097)
Dividends and interest income	130,372		3	E	130,372
Net realized gain on investments	64,569	(20)	5	E:	64,569
Net assets released from restriction	(946,877)	*			(946,877)
Change in temporarily restricted net assets	75,821			F	75,821
Change in permanently restricted net assets Contributions	267,468	(2)		- 5	267,468
Change in permanently restricted net assets	267,468	(27)	s	1,20	267,468
Total change in net assets	108,172	(1,533,307)	5,943,325	(4,323,235)	194,955
Net assets at the beginning of the year	7,937,864	(9,263)	527,682	E	8,456,283
Net assets at the end of the year	\$ 8,046,036	\$ (1,542,570)	\$ 6,471,007	\$ (4,323,235)	\$ 8,651,238